

Henry Pettit – NLA Media Access



Brief History



1996

Publisher owned licensing body. Newspapers. Direct distribution of revenue.

Transactional licensing – usage based.



Licensing Agency

2006

Database (eClips)– control of content and service delivery to media monitoring agencies.

Digital delivery of clips to end users.

2010-2012

Licensing of **web content** and extension of eClips to include online content. (eClips web).

Stats

1350 newspapers, 1650 magazines, 2400 websites, £43 million revenues. **80%** returned directly to publishers.

2014

Appointed **CLA** to license **education sector** on our behalf (NLA Licences)



www.nlamediaaccess.com